### Class of 2018

#### Average Salary by Job Function

<table>
<thead>
<tr>
<th>Job Function</th>
<th>Students Reporting Salaries</th>
<th>Average Salary</th>
<th>Minimum Salary</th>
<th>Maximum Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounting</td>
<td>66</td>
<td>$58,818</td>
<td>$47,000</td>
<td>$68,000</td>
</tr>
<tr>
<td>Actuary</td>
<td>3</td>
<td>$67,667</td>
<td>$64,000</td>
<td>$71,000</td>
</tr>
<tr>
<td>Administration</td>
<td>8</td>
<td>$38,294</td>
<td>$20,800</td>
<td>$60,000</td>
</tr>
<tr>
<td>Advertising, Media &amp; PR</td>
<td>26</td>
<td>$39,590</td>
<td>$19,760</td>
<td>$58,000</td>
</tr>
<tr>
<td>Architecture &amp; Planning*</td>
<td>-</td>
<td>0</td>
<td>0</td>
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<tr>
<td>Business Development</td>
<td>22</td>
<td>$53,846</td>
<td>$30,000</td>
<td>$70,000</td>
</tr>
<tr>
<td>Community &amp; Social Services*</td>
<td>-</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Construction / Contracting</td>
<td>16</td>
<td>$60,106</td>
<td>$31,200</td>
<td>$70,000</td>
</tr>
<tr>
<td>Consulting</td>
<td>65</td>
<td>$67,417</td>
<td>$27,040</td>
<td>$95,000</td>
</tr>
<tr>
<td>Customer/Technical Support</td>
<td>9</td>
<td>$57,444</td>
<td>$41,000</td>
<td>$72,000</td>
</tr>
<tr>
<td>Data &amp; Analytics</td>
<td>34</td>
<td>$57,896</td>
<td>$14,400</td>
<td>$85,000</td>
</tr>
<tr>
<td>Education / Teaching / Training</td>
<td>17</td>
<td>$32,062</td>
<td>$10,800</td>
<td>$48,300</td>
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<tr>
<td>Engineering - Civil / Mechanical / Other</td>
<td>93</td>
<td>$65,065</td>
<td>$47,840</td>
<td>$89,300</td>
</tr>
<tr>
<td>Engineering - Web / Software</td>
<td>34</td>
<td>$79,067</td>
<td>$50,000</td>
<td>$118,000</td>
</tr>
<tr>
<td>Entrepreneurship*</td>
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<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Environmental / Sustainability Mgmt*</td>
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<td>0</td>
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<tr>
<td>Finance</td>
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<td>$69,473</td>
<td>$35,000</td>
<td>$85,000</td>
</tr>
<tr>
<td>Fundraising &amp; Event Management*</td>
<td>-</td>
<td>0</td>
<td>0</td>
<td>0</td>
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<tr>
<td>General Management</td>
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<td>$72,600</td>
<td>$50,000</td>
<td>$128,000</td>
</tr>
<tr>
<td>Healthcare Services</td>
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<td>$60,034</td>
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<tr>
<td>Human Resources</td>
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<td>$50,975</td>
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<td>$70,000</td>
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<tr>
<td>Information Technology</td>
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<td>$66,600</td>
<td>$56,000</td>
<td>$80,000</td>
</tr>
<tr>
<td>Lab Work/Science</td>
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<td>$40,438</td>
<td>$14,400</td>
<td>$52,000</td>
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<tr>
<td>Legal</td>
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<td>$41,250</td>
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<td>$52,000</td>
</tr>
<tr>
<td>Marketing - Brand Management</td>
<td>5</td>
<td>$50,040</td>
<td>$31,200</td>
<td>$62,000</td>
</tr>
<tr>
<td>Marketing - General</td>
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<td>$46,145</td>
<td>$21,008</td>
<td>$65,000</td>
</tr>
<tr>
<td>Operations / Production</td>
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<td>$46,995</td>
<td>$24,960</td>
<td>$62,000</td>
</tr>
<tr>
<td>Other</td>
<td>32</td>
<td>$52,865</td>
<td>$16,765</td>
<td>$85,000</td>
</tr>
<tr>
<td>Political Organizing / Lobbying</td>
<td>3</td>
<td>$35,067</td>
<td>$31,200</td>
<td>$42,000</td>
</tr>
<tr>
<td>Product / Project Management</td>
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<td>$62,680</td>
<td>$37,440</td>
<td>$108,000</td>
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<tr>
<td>Quality Assurance*</td>
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<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Real Estate</td>
<td>11</td>
<td>$60,727</td>
<td>$50,000</td>
<td>$72,500</td>
</tr>
<tr>
<td>Recreation/Fitness*</td>
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<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Research</td>
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<td>$49,558</td>
<td>$30,000</td>
<td>$75,000</td>
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<tr>
<td>Sales</td>
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<td>$47,061</td>
<td>$30,000</td>
<td>$82,000</td>
</tr>
<tr>
<td>Veterinary / Animal Care*</td>
<td>-</td>
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<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Writing / Editing</td>
<td>3</td>
<td>$30,333</td>
<td>$26,000</td>
<td>$35,000</td>
</tr>
</tbody>
</table>

* - Salary information unavailable for this job function; less than three full-time salaries were reported for this job function for the Class of 2018.