Catholic Foundations: An Analysis of Governance Structures, Transparency and Financial Performance



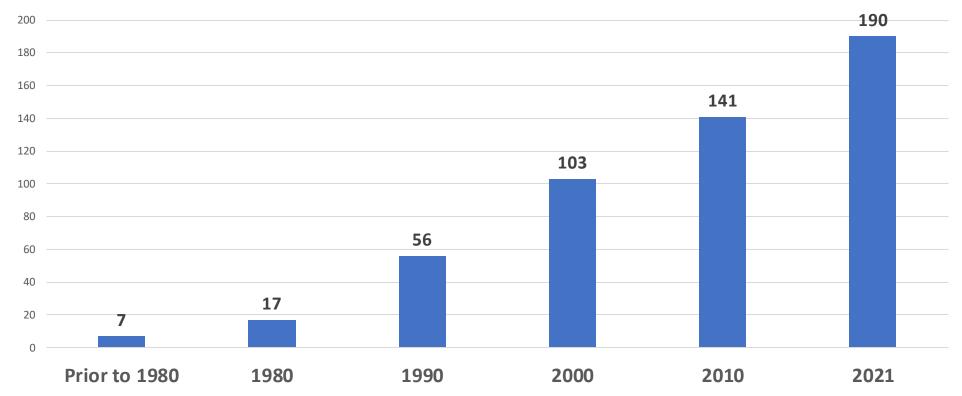
THE CENTER FOR CHURCH MANAGEMENT



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Why Study Catholic Foundations?

Total # Foundations



Source: Dillingham, W. (Oct 2021) "Catholic Foundations in the U.S. Revisited", Wilmington Trust

Two Responses to Financial Headwinds

Bankruptcy Protection

Since 2004, **32** dioceses in the United States have filed for bankruptcy protection, including **five** in 2023.

<u>Source</u>: the watchdog group BishopAccountability.org (2023)

As U.S. Catholic churches struggle, their foundations' investments thrive

By Gertrude Chavez-Dreyfuss

3 MIN READ

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NEW YORK (Reuters) - Assets managed by U.S. Catholic foundations have more than doubled over the last three years, propelled by increased donations and stable market performance, according to a study by wealth advisory firm Wilmington Trust.

The study showed U.S. Catholic foundations, set up by archdioceses and dioceses across the country, managed \$9.5 billion as of the end of 2018, up 106 percent from \$4.6 billion in 2016 when Wilmington Trust released its first report on the sector.



World Business Markets

What is a "Catholic Foundation"?

Foundations attract, manage and invest donations and gifts to support the financial needs of parishes, schools, charities, and other ministries within the diocese

(Catholic Foundation of Northern Georgia, <u>https://cfnga.org/about/purpose/</u>)

Why Use a Foundation?

- helps dioceses be more effective in fundraising by offering a centralized, professionally managed fundraising resource
- acts as an investment management vehicle, which provides professional management of planned giving and endowment funds
- all funds invested in a foundation are legally separate from the diocese.

Purpose

To analyze the governance boards, financial transparency, and financial performance of 114 foundations by addressing the following research questions:

- 1. What is the size and makeup of the governance board of the foundation?
 - Board size, models, demographic characteristics, role of the bishop
- 2. Financial transparency Does the foundation disclose its financial statements?
 - IRS Form 990 or audited financial statements
 - What is the financial transparency rating (GuideStar) of the foundation, if any?
- 3. What is the financial performance of the foundation?
 - Size and four-year growth rate of Assets
- 4. What are the interrelationships between 1, 2, and 3?

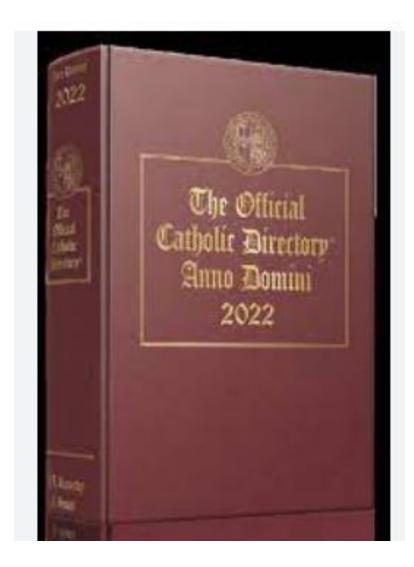




Identifying the Foundations

The Official Catholic Directory

- an "authoritative Catholic reference resource" that provides statistics, personnel listings, agencies, ministries and other information about each diocese.
- The data and entries for each diocese are updated on an annual basis, and are confirmed by the diocese
- Identified 114 foundations



Results: Board Models

Three Models of Governance		
Bishop is member and chair of board	<mark>(Model 1)</mark>	38.3%
Bishop is a board member, not chair	<mark>(Model 2)</mark>	32.7%
Bishop does not serve on board	<mark>(Model 3)</mark>	29.3%

n = 107 (104 foundations that identify all board members plus 3 that identify the role of the bishop only)

Models of Governance and Board Characteristics

	Average Size	% Female	% Clergy	% Independent
Model 1	14.9	27.5	<mark>21.5*</mark>	<mark>73.0*</mark>
Model 2	17.2	28.2	19.9	78.6
Model 3	14.1	28.6	<mark>14.9*</mark>	<mark>83.3*</mark>

% Female – no significant differences between the models * % Clergy and % Independent – significant differences between Model 1 and Model 3 (p<.05)

Results: Transparency & Disclosure (n=114 foundations)

Type of Financial Disclosure	Identify Board (n=104)			entify Board =10)
	#	%	#	%
IRS Form 990	19	18.3%	0	0.0%
Audited Financials	32	30.8%	3	30.0%
Both	32	30.8%	0	0.0%
None	21	<mark>20.2%*</mark>	7	<mark>70.0%*</mark>

*significant difference at p<0.001

Results: Models of Governance & Financial Transparency

	Model 1	Model 2	Model 3
Disclose Financials	26	28	30
Do Not Disclose Financials	15	7	1
Percent Disclosing	<mark>63.4%*</mark>	80.0%	<mark>96.8%*</mark>

*significant difference between Model 1 and Model 3 at p<0.002

*Also, combined Models 1 and 2 compared to Model 3, significant difference at p<0.007

Models of Governance and GuideStar Transparency Ratings

GuideStar Rating	Model 1	Model 2	Model 3	Total
None	34	24	21	86
Bronze	0	0	1	1
Silver	0	2	2	4
Gold	6	4	2	12
Platinum	1	5	5	11

Results of this analysis were more notable in the absence of ratings than in any meaningful comparison between the models. Over 75% of the foundations (86 of 114) had no GuideStar rating.

Results: Models of Governance & Financial Performance

	2022 Total Assets (Average)	CAGR 2018-2022	n
Model 1	\$92,335,274	<mark>4.23%*</mark>	24
Model 2	\$101,956,642	<mark>13.67%*</mark>	25
Model 3	\$80,295,985	9.77%	22

complete dataset for the four-year period to measure asset growth rates was available for 71 of the foundations *significant difference between Model 1 and Model 2 at p<0.05

Why? (a) Some foundations started with Assets=0; others were funded initially by the diocese (b) not all foundations follow the same FY calendar

Conclusion

- This study sheds new light on Catholic foundations
- Three models of governance were identified based on the role of the bishop
 - The models are statistically different from each other in some important ways.
 - Governance boards chaired by the bishop have a greater proportion of clergy and diocesan employees than boards on which the bishop does not serve (less independent).

Financial Transparency

- 78.5% of foundations disclose their audited financial statements but only 24.5% have a GuideStar transparency rating
- When the bishop is either chair or member of the governance board, the foundation is less likely to disclose its audited financial statements

• Financial Performance

• Over the four year period of the study, Model 2 foundations outperformed Model 1 foundations

Implications

- Good news over 78% disclose financial statements but why not 100%?
 - Transparency is expected and ...
 - The business case for transparency ...
 - Zech and Butler (2006) found that 53% of Catholic parishioners felt they had enough information about parish finances compared to about 75% of Protestant congregation members
 - Catholic parishioners who thought they had enough information contributed 32% more than those that didn't
- Education needed on value of GuideStar Transparency Ratings
- Identify board members & post financials on website
- Catholic Foundations are doing good work
 - Tell your story!



Thank you!



Research Methods

- Personal interviews of Foundation leaders (n=5)
 - to better understand the alternative models of the foundations, including their legal and governance relationships with the dioceses, and how to access information about them
- Website searches, including a review of audited financial statements and IRS Form 990s (of foundations that disclose their financial data)
 - GuideStar, ProPublica, and the foundation websites