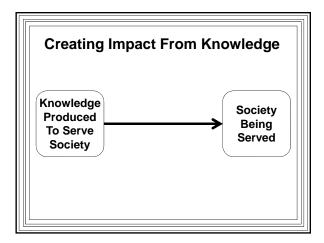
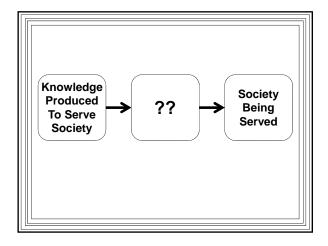




How Good Are We, Really, At Creating Change?









The Frustration

Research = small audiences

Research misses key audiences

Poor links of scholarship & policy

How We Construe Impact

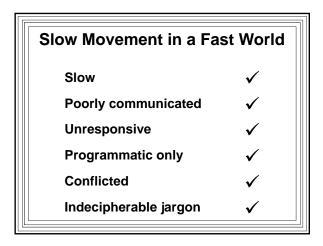
Citation Indices

h-index

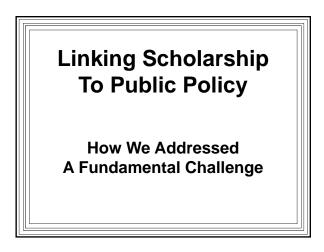
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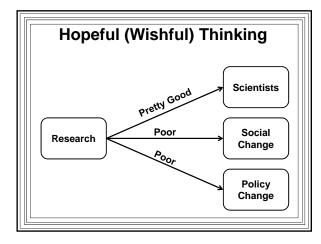
Journal Impact Factor



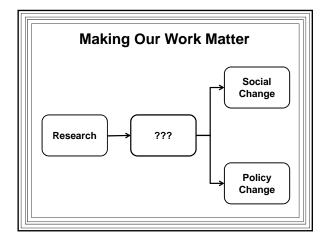




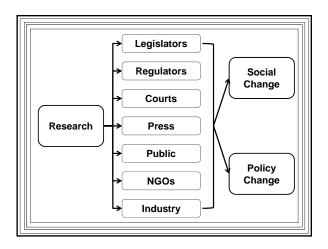






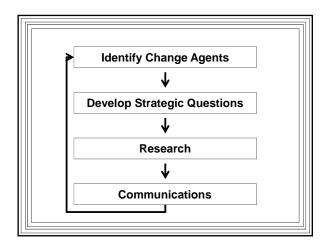




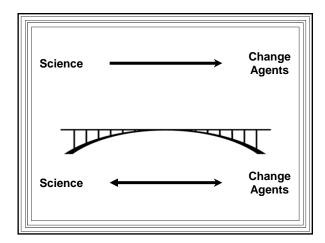




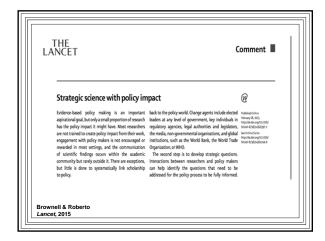














Case 1

Industry and Menu Labeling



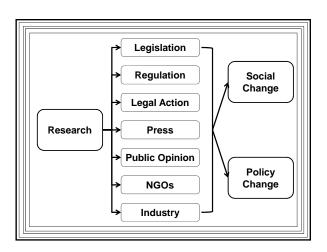






An observational study of consumer use of fast-food restaurant drive-through lanes: implications for menu labelling policy Christina A Roberto*, Elena Hoffnagle, Marie A Bragg and Kelly D Brownell Department of Psychology, The Rudd Center for Food Policy and Obesity, Yole University, PO Box 208369, New Hoven, CT 06511, USA

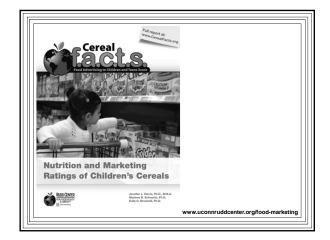
Public Health Nutrition, 2010





Case 2

Children's Food Marketing





The Best Dozen	TV Advertising	Adver- gaming	
Bunnies			
EnviroKids Organic			
Puffins			
Cheerios	_	_	
Kix	N	lon	Δ
Life			
Hannah Montana			
Clifford Crunch			
Mighty Bites			
Honey Sunshine			
Organic Wild Puffs			
Mini Wheats			



The Worst Dozen	TV Advertising	Adver- gaming	Other Youth Websites
Reese's Puffs	x	x	x
Corn Pops	x	x	x
Lucky Charms	x	x	x
Golden Grahams			
Cinnamon Toast Crunch	x	x	x
Cap' n Crunch		x	
Count Chocula			
Trix	x	x	x
Froot Loops	x	x	x
Smorz			
Fruity/Cocoa Pebbles	x	x	x
Cocoa Puffs	x	х	

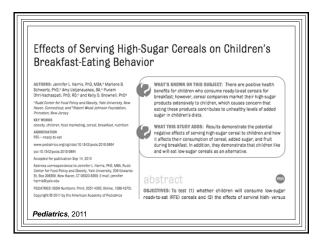


Predicted Defense

"Food does not become nutrition until it is eaten."

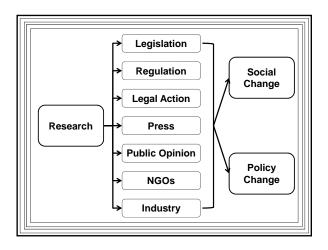
"Children like the taste of ready-to-eat cereals and are therefore more likely to eat breakfast."

Celeste Clark, Ph.D., Kellogg Company Susan J. Crockett, Ph.D., R.D., General Mills -- J Amer Dietetic Assn, 2008



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Money •M	larkets = Economy = Companies/Execs = Person	al Finance = Mutual Funds = ETFs = Care
■ GET A QUOTE:	Enter symbol(s) or Keywords 60 = DJ	IA 15,392.20 ▼-7.45 = NASDAQ 3,920.05 ▲
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Gener	al Mills reducing suga	r in kids' cereal
Posted 12/9/2009	al Mills reducing suga 8:14 PM Comment @ Recommend & more, AP Food Industry Writer	F IN KIDS' CEREAI

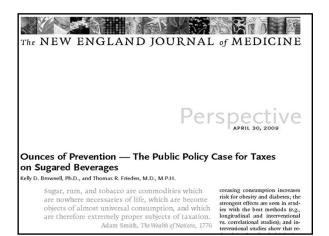














Brownell et al. New Engl J Med, 2009



In light of processits to im... price responsiveness among we dest by philips board articles processions among case, it is important to un-titand how price change Meath 20(10)(2016):14191 et demand for various data.

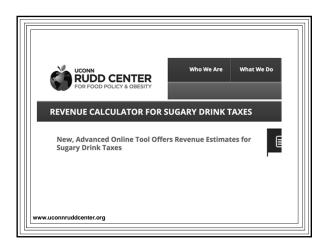
d 160 studios on

nutrition in vulnerable popula-tions include the 2009 changes in the Special Supplemental Nutri-tion Program for Women, Infants, and Children (WIC) food pack-ages; whole grains, fruits and veg-

Am J Public Health. 2010









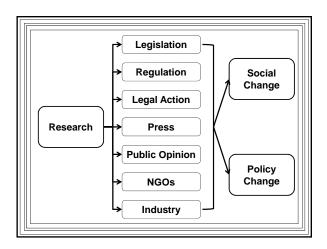
Sugary Drink Type	Gallons Sold	Annual Tax Revenues
Carbonated Soft Drinks	266,428,160	\$341,028,045
Fruit Drinks	61,623,578	\$78,878,180
Sports Drinks	29,622,156	\$37,916,360
Ready-to-Drink Tea	48,440,466	\$62,003,797
Energy Drinks	11,374,705	\$14,559,622
Enhanced Water	4,751,939	\$6,082,482
Ready-to-Drink Coffee	6,874,471	<u>\$8.799.32</u> 2
Sugary Drink TOTAL	429,115,475	\$549,267,808



Soda Taxes Passed in US
Berkeley
Oakland
San Francisco
Albany, CA
Boulder
Seattle
Philadelphia
Boulder
Navajo Nation
Chicago/Cook County















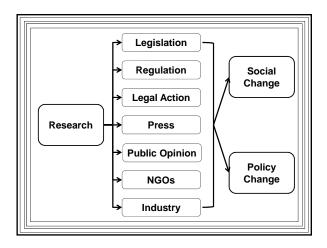






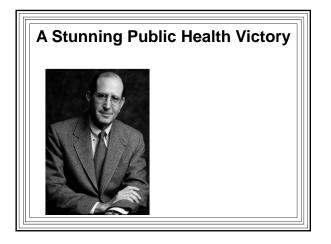
Key Date	es.
Critical NY Times article	Sept 4, 2009
Conn. Atty General Investigation	Oct 14, 2009
FDA Call	Oct 20, 2009
Smart Choices Closed Down	Oct 23, 2009







Should Researchers Be Doing This?





Multiple Effects of Malnutrition

Overall • weight loss

- muscle mass depletion
- weakness & apathy
- depression
- inability to work

Symptoms

 malabsorption indigestion

• anemia

- skin lesions

- immune compromise

Health Impacts pellagra rickets

Body Systems

gastrointestinal

nervous system

• immune function

blood cells

• skin

- neurologic issues

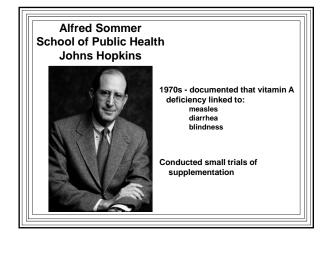
• beiberi scurvy

1&sub ctionfilt

• death

One Micronutrient Deficiency

<u>Vitamin A deficiency</u> - weakens immune systems of children, increasing vulnerability to disease. Vitamin A deficiency increases the risk of dying from diarrhea, measles and malaria by 20-24%. Highly elevated risk for blindness I blindness.

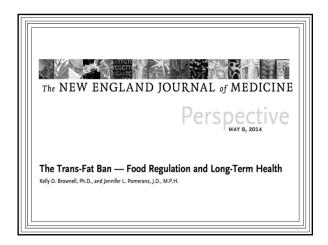




 Annual cost - \$0.50 /child/yr (age 6 mo – 5 yr)

• Every dollar invested returns \$100

- 23-34% drop in deaths from illnesses like measles & diarrhea
- Prevented 400,000 cases of blindness/yr
- Saved as many as 1,000,000 deaths/yr



 COMMENTARY

 The Supplemental Nutrition Assistance Program, Soda, and USDA Policy Who Benefits?
 Kelp D. Brownell, PhD
 David S. Ludvig, MD, PhD
 Jama 4 suprising and not so surprising groups. With billions of dollars at stake annully, the beverage industry was predictably opposed. A spokesperson for the American Beverage

The NEW ENGLAND JOURNAL of MEDICINE
Can Government Regulate Portion Sizes?
Jennifer L. Pomeranz, J.D., M.P.H., and Kelly D. Brownell, Ph.D.
New Engl J Med, 2014

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